



Labor/Management Healthcare Coalition of the Upper Midwest

March 22, 2011

Re: **Endorsement of Northwest Respiratory Services**

Dear Labor/Management Healthcare Coalition Funds,

The Labor/Management Healthcare Coalition of the Upper Midwest is proud to announce its endorsement of Northwest Respiratory Services (NRS). NRS is a regional home medical equipment provider specializing in home oxygen and respiratory products and services. NRS was founded in 1999 and is accredited by the Joint Commission. They offer all modalities of home oxygen therapy (Oxygen Concentrators, Liquid Oxygen, High Pressure Portable Oxygen Cylinders) and a complete line of home respiratory services including but not limited to CPAP and BIPAP Therapy for the treatment of Obstructive Sleep Apnea, Nebulizer Therapy and Airway Management Therapies (Suction and Humidification).

NRS has a dedicated and well trained staff of Service Technicians and Licensed Respiratory Therapists to deliver, setup, instruct and follow up on all therapies. NRS works with the member's physician to assure that the therapy is meeting the objectives of care as prescribed.

NRS will, upon request from a member or a members physician manage the entire process of equipment/therapy delivery to the members home, provide instructions to member or appropriate care giver, follow up with member as appropriate for care assessment and subsequent deliveries, and manage the billing and collections for services.

NRS has offered a fixed pricing structure for their services and supplies, which when compared to the Coalition funds current payments for these services can save up to 26% for the Coalition and our members. NRS will work with the Coalition and our members to evaluate the effectiveness of therapies and when appropriate convert certain therapies to purchase rather than allowing prolonged inappropriate rentals.

NRS looks forward to serving the Labor/Management Health Care Coalition of the Upper Midwest and our members. Consider quality, cost effective, home oxygen and respiratory services and products an important addition to your health benefits program. For further information please refer to the LMHCC website or contact Dana Brandt (dbrandt@nwrespiratory.com) or Ron Van Beusekom (rvanbeusekom@nwrespiratory.com) at Northwest Respiratory Services 800-232-0706.

In closing, Northwest Respiratory Services will be available for questions at our upcoming 11th Annual Meeting on Friday April 8th, 2011 and the LaborCare Health & Benefits Fair on Saturday April 9th.

Sincerely,

Doug Rubbelke
Executive Director

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